

# **Exhibitor Service Kit**

## **Dear Exhibitor:**

Hubbell/Tyner is pleased to inform you that we have been selected by show management to serve as the official service contractor for the **OKC Home & Outdoor Living Show 2018**. Please take a moment to carefully review the enclosed information. To help in your planning we have included all the show service forms necessary for ordering items you may need. We strongly encourage you to place your order along with payment as soon as possible in order to take advantage of our advance order discounts. Orders received after the deadlines listed in this catalog will be processed at standard rates.

I am happy to serve as your exhibitor service representative. If you have any questions at all please feel free to contact me.

Sincerely,

Bret Bubany Exhibitor Service Representative 651-280-4926 | Direct 651-917-2658 | Fax bbubany@hubbelltyner.com

Association Services

**Corporate Experiences** 

**Exhibitor Solutions** 

2110 Old Highway 8 NW | New Brighton | MN 55112

March 23-25, 2018

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\*ALL 3RD PARTY ORDER FORMS SUCH AS ELECTRICAL, INTERNET AND AUDIO VISUAL FORMS WILL BE LOCATED AFTER THE LAST PAGES LISTED ON THE TABLE OF CONTENTS. PLEASE NOTE: ALL PAYMENTS AND QUESTIONS SHOULD BE HANDLED DIRECTLY WITH THE 3RD PARTY. SEE 3RD PARTY ORDER FORMS FOR CONTACT INFORMATION.



# OKC Home & Outdoor Living Show 2018

OKC State Fair Park - The Pavilion March 23-25, 2018

# **EVENT DETAILS**

## HUBBELL/TYNER EXHIBITOR SERVICES

Bret Bubany Phone | 651-280-4926 Fax | 651-917-2658 Email | bbubany@hubbelltyner.com 2110 Old Highway 8 NW New Brighton, MN 55112

# **EXHIBIT BOOTH DESCRIPTION**

Each 10' x 10' Booth Includes: 8' High Back Drape 3' High Side Drape 1 – ID Sign



Drape Colors - Black

Carpet Colors – Isle carpet will be Tuxedo Green.

#### **EXHIBITOR SCHEDULE**

**Exhibitor Move In:** Tuesday March 20, 2018 Noon – 5:00 pm (Booth spaces greater than 400 sq.ft. ONLY) Wednesday March 21, 2018 8:00 am - 6:00 pm Thursday March 22, 2018 8:00 am - 6:00 pm (no vehicles allowed on show floor after 5pm) 8:00 am - 10:00 am (no vehicles allowed on show floor) Fridav March 23, 2018 \*If you need to make arrangements to set up after 6pm, please do so at the show office in the lobby at the east end of the The Pavilion. Installation of exhibits must be completed by 10am on Friday, March 23<sup>nd</sup>. **Event Hours:** Friday March 23, 2018 12:00 pm - 9:00 pm 10:00 am - 9:00 pm Saturday March 24, 2018 March 25, 2018

Exhibitor Move Out:

Saturday March 24, 2018 Sunday March 25, 2018 Sunday March 25, 2018 Monday March 26, 2018 10:00 am – 9:00 pm 10:00 am – 6:00 pm 6:00 pm – 10:00 pm 8:00 am – 12:00 pm

#### MATERIAL HANDLING

#### Advance to Warehouse: (Feb. 21 – Mar. 15)

TO: (Exhibiting Company Name and Booth #)

FOR: OKC Home & Outdoor Living Show Hubbell/Tyner c/o YRC Freight 8000 Southwest 15th St. Oklahoma City, OK 73128

#### Direct to Show Site: (March. 21 - 22)

 TO: (Exhibiting Company Name and Booth #)
 FOR: OKC Home & Outdoor Living Show c/o Hubbell/Tyner OKC State Fairgrounds – The Pavilion 3001 General Pershing Blvd. Oklahoma City, OK 73107



# **PAYMENT & PRICING INFORMATION**

## ADVANCE DEADLINES

Orders must be received with full payment prior to the following dates to take advantage of the discount pricing. Advance freight must arrive to the warehouse by the date listed below.

- Carpet & Furnishing Rentals
   March, 16
- Advance Freight Receiving
   Feb. 21 Mar. 15

#### PAYMENT POLICY

- We accept cash, checks and all major credit cards: Visa, MasterCard, American Express, Discover
- All orders must be received along with full payment to qualify for the applicable pricing upon order receipt.
- A credit card on file is required for all Hubbell/Tyner services. See Recap of Orders form.
- All charges must be paid prior to the close of the event.
- Cancellations are invoiced at 50% of original price, unless noted otherwise.
- Completed orders can be: Emailed: bbubany@hubbelltyner.com
   Faxed: 651-917-2658
   Mailed: Hubbell/Tyner ~ 2110 Old Highway 8 N.W. ~ New Brighton, MN 55112

## TAX EXEMPTION

- If tax exempt, a copy of your ST-3 tax exempt certificate must be provided along with your order.
- No adjustments will be made for tax exemptions after the close of the show.

#### THIRD PARTY BILLING

• The exhibiting firm is ultimately responsible for the final charges. Should the third party not make payment by the close of the event, all charges will be applied to the exhibiting company.

#### **MISCELLANEOUS**

- Should rental items be found in your booth that have not been ordered, they will be invoiced at standard pricing.
- All prices are in U.S. dollars (\$).
- All rental items are subject to applicable taxes.
- All rental items remain the exclusive property of Hubbell/Tyner.



March 23-25, 2018

# **RECAP OF ORDERS**

#### SERVICES ORDERED

Taxable Services	
Furnishings & Accessories	\$
Tables	\$
Floor Covering	. \$
Booth Package	
Executive Furnishings	
Rental Displays	
Booth Cleaning	\$
8.375% Sales Tax*	. \$
* All tax exempt orders must be submitted with a completed ST3 Certificate of Tax	
Exemption Form. The ST3 Form is located toward the end of this service kit.	
Non-Taxable Services	
Signs & Banners	\$
Material Handling/Forklift Service (must have cc on file)	
Labor (must have cc on file)	\$

Grand Total ......\$\_\_\_\_\_

#### METHOD OF PAYMENT

	Company Check (Pl Payable To: Mail To: Credit Card	lease reference Jo Hubbell/Tyner Hubbell/Tyner 2110 Old Highwa New Brighton, Mi	y 8 NW			
	Card Type 🛛 Visa	□ Master Card	□ Discovery	□ American Express	Exp CVV	
	Card Holder Name					
	Card Holder Signatur	re				
	City/State/Zip				Phone	
EXH	BITING COMPA	NY				
	Company				Booth #	
	Street Address					
	City				Zip	
	Contact Name		Email /	Address		
	Phone		Fax			



OKC State Fair Park - The Pavilion March 23-25, 2018

THIRD PARTY	PAYMENT AL	<b>JTHORIZATION</b>
-------------	------------	---------------------

EXHIBITING COMPANY INFORMATION	
	Booth #
Address	
City/State/Zip	
Phone	Fax
	Signature
EXHIBITING COMPANY CREDIT CARD AUT	HORIZATION
Card Number	
Card Type  □ Visa  □Master Card  □Discov Card Holder Name	· · · · · · · · · · · · · · · · · · ·
Card Holder Signature	
Billing Address City/State/Zip	Phone
THIRD PARTY COMPANY INFORMATION	
Company	Booth #
Address	
City/State/Zip	
Phone	Fax
Representative Name	Signature
Email Address	
THIRD PARTY COMPANY INFORMATION	
Card Number	
	very 🛛 American Express Ex CVV
Card Holder Name	
Card Holder Signature	
Billing Address	
City/State/Zip	Phone
Services to be charged to Third Party	
□ All Services □ Booth Furnishings □ Booth Labor	□ Material Handling □ Other
A always development of Third Darty Overdit Authorization	

#### Acknowledgement of Third Party Credit Authorization

By completing and returning this document to Hubbell/Tyner we agree that we the exhibiting firm are ultimately responsible for the final charges. Should the third party not make payment by the close of the event, all charges will be applied to the exhibiting company credit card provided on this form.



# SHOW SPECIAL

We are pleased to announce a show special for the Oklahoma City Home & Outdoor Living Show. Please take advantage of this special offer at the discounted rates below. The discount rate will not be available after March 16th, 2018. All orders received after March 16th will be processed at the standard rate.

This is a special offer. The items listed are available in only the colors listed. There are no substitutions or exchanges.

#### 10' x 10' Furniture Package

- 1 10' x 10' Carpet
- 1 6' x 30" Draped Table
- 2 Plastic Side Chairs
- 1 Wastebasket

#### 10' x 20' Furniture Package

- 1 10' x 20' Carpet
- 1 8' x 30" Draped Table
- 2 Plastic Side Chairs
- 1 Wastebasket





**Discount Rate:** 

March 16<sup>th</sup> or sooner

Standard Rate:

March 17<sup>th</sup> or later

10' x 10' Furniture Package x \$279.75 \$349.50 = \$	
10' x 20' Furniture Package x \$413.00 \$516.00 = \$	
Carpet Color Selection	
□Black □Green □ Grey	
Draped Table Color Selection	
□Black □Green □ Grey	

Total Estimated Show Special \$\_\_\_\_\_

The Recap of Orders form must be submitted with all orders.

Exhibiting Company\_\_\_\_\_

Booth #



# **OKC Home & Outdoor Living Show 2018** OKC State Fair Park - The Pavilion

March 23-25, 2018

# **FURNISHINGS & ACCESSORIES**



**Plastic Side Chair** 



Padded Side Chair



Padded Arm Chair



**High Stool** 



Poster Board



**Chrome Bag Holder** 



**Table Riser** 



Showcase (more options available)



8' Velour Rope



8' High Drape



Wastebasket



Literature Rack

HURBELL/TYNER

Sales Counter



3' High Drape



Floor Easel

Email | bbubany@hubbelltyner.com Web | www.hubbelltyner.com 8 | Page Phone | 651-917-2632

March 23-25, 2018

## **FURNISHINGS & ACCESSORIES**

ItemQ	v Discount	Standard	Extended
Plastic Side Chair		\$44.50 =	\$
Padded Side Chair		\$78.75 =	\$
 Padded Arm Chair		\$83.25 =	\$
High Stool		\$106.00 =	\$
Poster Board (vert / horiz)	x \$102.25	\$134.25 =	\$
Showcase	x \$368.50	\$479.00 =	\$
Wastebasket	x \$23.75	\$30.75 =	\$
Easel	x \$37.75	\$49.50 =	\$
Chrome Bag Holder	x \$57.00	\$74.25 =	\$
22" x 28" Chrome Sign Holder		\$114.50 =	\$
Chrome Stanchion		\$85.25 =	\$
Velour Stanchion Rope	x \$28.75	\$37.50 =	\$
Retractable Stanchion	x \$32.25	\$42.00 =	\$
Literature Rack	x \$84.50	\$109.75 =	\$
Sales Counter w/ Graphics	x \$320.75	\$417.00 =	\$
4' Tabletop Riser	x \$51.75	\$67.25 =	\$
6' Tabletop Riser		\$94.25 =	\$
8' Tabletop Riser		\$122.50 =	\$
8' Upright w/ Base	x \$25.25	\$33.00 =	\$
6' – 10' Adjustable Cross Bar		\$23.00 =	\$ \$
8' High Masking Drape (price / ft) Color Selection	x \$17.50	\$20.50 =	\$
$\Box$ Black $\Box$ Blue $\Box$ Burgundy $\Box$ Gold $\Box$ Green	🗆 Grey 🛛 Purp	le 🛛 Red	🗆 Teal 🛛 White
3' High Masking Drape (price / ft)	x \$15.00	\$17.50 =	\$
$\Box$ Black $\Box$ Blue $\Box$ Burgundy $\Box$ Gold $\Box$ Green	🗆 Grey 🛛 Purp	le 🛛 Red	□ Teal □ White

Total Estimated Furnishings & Accessories \$\_\_\_\_\_

The Recap of Orders form must be submitted with all orders.

Exhibiting Company\_\_\_\_\_Booth #\_\_\_\_\_



#### OKC Home & Outdoor Living Show 2018 OKC State Fair Park - The Pavilion

March 23-25, 2018

# TABLES

#### DRAPED TABLES

4' L x 24"W x 30"H 6' L x 24"W x 30"H 8' L x 24"W x 30"H

4' L x 24"W x 42"H 6' L x 24"W x 42"H 8' L x 24"W x 42"H

Draped tables include a white vinyl top and draping on 3 sides. 4<sup>th</sup> sided draping can be ordered at an additional cost.





#### UNDRAPED TABLES

4' L x 24"W x 30"H 6' L x 24"W x 30"H 8' L x 24"W x 30"H

4' L x 24"W x 42"H 6' L x 24"W x 42"H 8' L x 24"W x 42"H

Undraped tables include a white vinyl top.



## PEDESTAL TABLES

18" H x 30" Round 30" H x 30" Round 42" H x 30" Round

30" H x 42" Round

42" H x 30" Cover



OKC State Fair Park - The Pavilion March 23-25, 2018

#### TABLES

30" High Draped Tables (on 3 sides)       Qty         4' L x 24" W	x \$115.00 \$149.50 = \$ x \$128.75 \$168.50 = \$ x \$147.50 \$191.75 = \$
42" High Draped Tables (on 3 sides)       Qty         4' L x 24" W	Discount         Standard         Extended           x \$123.75         \$161.00 =         \$           x \$139.25         \$181.25 =         \$           x \$151.75         \$197.25 =         \$
<b>30" High Undraped Tables</b> Qty         4' L x 24" W	x \$49.25 \$62.50 = \$ x \$51.75 \$67.25 = \$
42" High Undraped Tables       Qty         4' L x 24" W	x \$53.00 \$69.00 = \$ x \$58.75 \$76.25 = \$
Pedestal Tables       Qty         18" H x 30" Round	x \$95.75       \$124.25 = \$         x \$98.00       \$130.00 = \$         x \$129.25       \$168.00 = \$

**Total Estimated Tables** 

\$\_\_\_\_\_

The Recap of Orders form must be submitted with all orders.

Exhibiting Company\_\_\_\_\_

Booth #\_\_\_\_\_



# FLOOR COVERING

# STANDARD CARPET

# **10 oz NYLON CARPET**



Standard

\$215.00 =

\$430.00 =

\$645.00 =

\$860.00 =

Standard

\$2.15

March 23-25, 2018

Extended

Extended

\$

\$

\$

\$

= \$

Item			Qty		Discount
10' x 10'				х	\$165.00
10' x 20'			·····	х	\$330.00
10' x 30'				х	\$495.00
10' x 40'			······ <u> </u>	х	\$660.00
Custom Size – Star	ndard Carr	oet			
Sustom Size - Otal					
Booth Dimension	n Tota	l Area			Discount
Booth Dimension		I <b>I Area</b> sq. ft		v	Discour \$1.65

# PREMIMUM CARPET (28 oz NYLON)

Booth	Dimension	n Tot	al Area			Discou	unt	Stand	ard	Ext	ended	
	_X	_ =	sq. ft	······	X	\$5.46	:	\$7.10	=	\$		
Color Sele	ction											
Berry	□ Black	Blue	Burgundy	Charcoa	al 🗆 (	Cobalt	□ Eme	rald	🗆 Gi	reen	🗆 lo	e:
□ Navy	Platinu	m □P	urple	□ Silver		ft Ivory	🗆 Tan		Teal		White	

Premium carpet must be ordered 14 days prior to the first day of exhibitor move in. •

Once an order for premium carpet has been placed it is subject to a 100% cancellation fee. •

- Premium carpet orders require a 100 square foot minimum. •
- Premium carpet orders come with protective covering at no charge. •

## **PADDING & PROTECTIVE COVERING**

Carpet Padding Booth Dimension	Total Area		Discount	Standard	Extended
X=_	sq. ft	Х	\$1.17	\$1.53 =	\$
Protective Covering					
<b>Booth Dimension</b>	Total Area		Discount	Standard	Extended
X=	sq. ft	Х	\$0.96	\$1.25 =	\$

	Total Estimated Floor Covering \$
The Recap of Orders form must be subn	nitted with all orders.
Exhibiting Company	Booth #



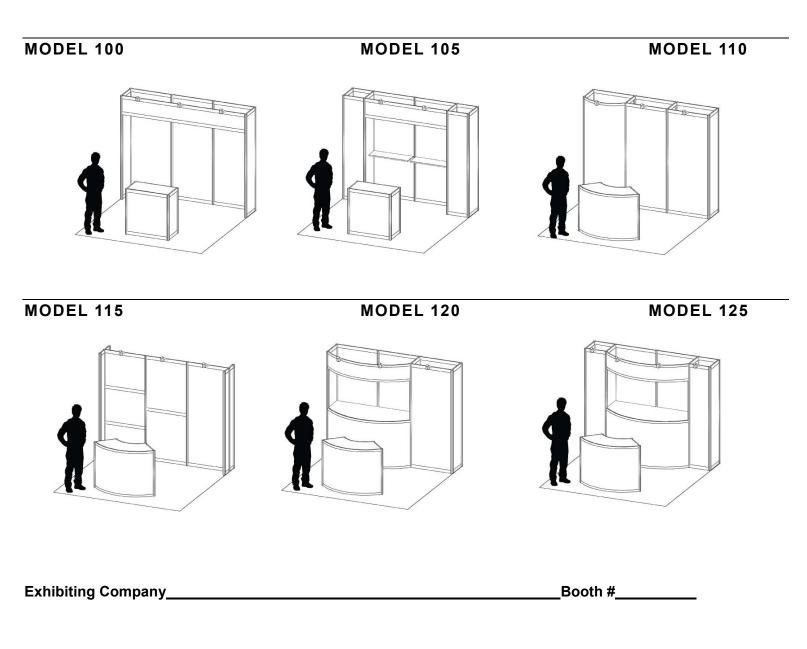
# INLINE RENTAL EXHIBITS - 10' X 10'

#### What's included?

All rental units include booth carpet, lighting and full color graphics. The prices quoted are for print ready graphics. Graphic Panel dimensions and Graphic File Guidelines will be provided upon receipt of your order. Graphic panels submitted that are not print ready may be subject to additional labor set up charges.

#### Order Deadline

Rental display orders must be placed at least 14 days prior to the 1<sup>st</sup> day of exhibitor move in.





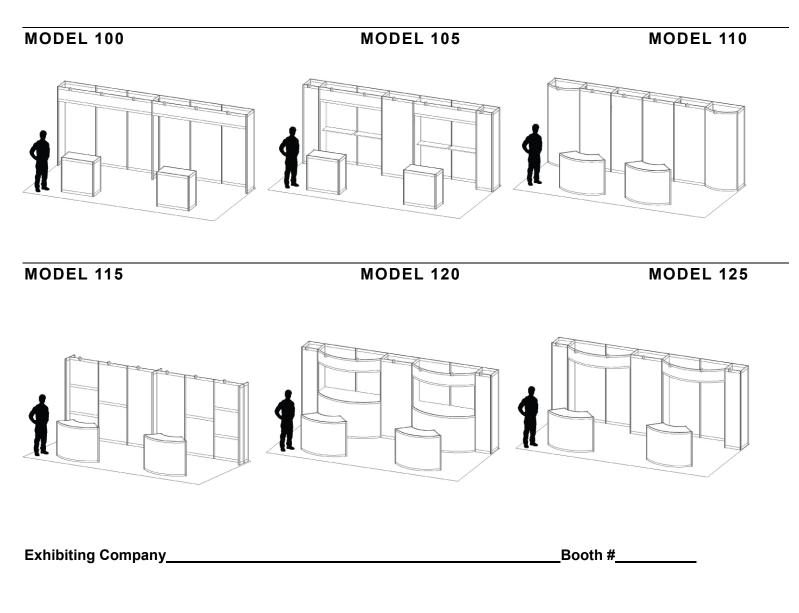
# INLINE RENTAL EXHIBITS - 10' X 20'

#### What's included?

All rental units include booth carpet, lighting and full color graphics. The prices quoted are for print ready graphics. Graphic Panel dimensions and Graphic File Guidelines will be provided upon receipt of your order. Graphic panels submitted that are not print ready may be subject to additional labor set up charges.

#### Order Deadline

Rental display orders must be placed at least 14 days prior to the 1<sup>st</sup> day of exhibitor move in.





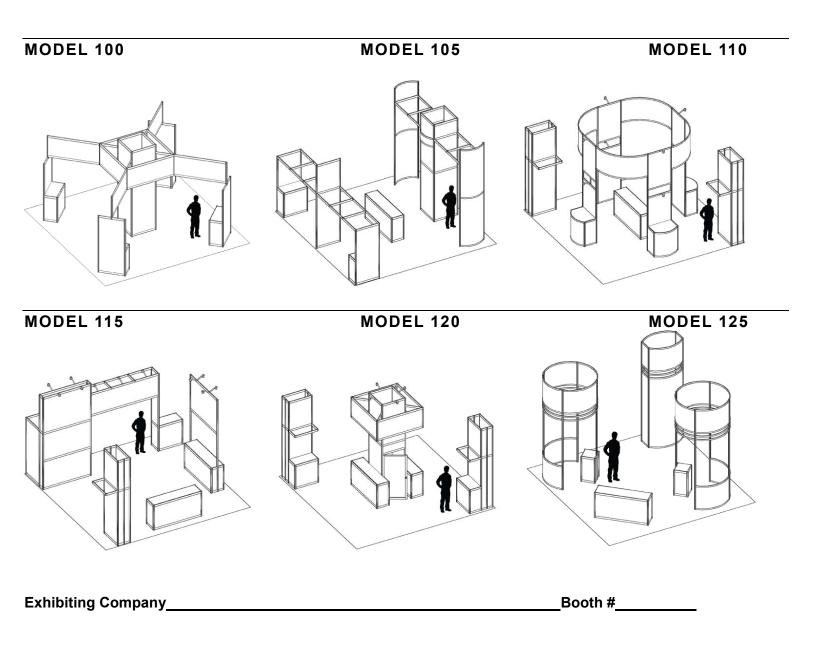
# ISLAND RENTAL EXHIBITS - 20' X 20'

#### What's included?

All rental units include booth carpet, lighting and full color graphics. The prices quoted are for print ready graphics. Graphic Panel dimensions and Graphic File Guidelines will be provided upon receipt of your order. Graphic panels submitted that are not print ready may be subject to additional labor set up charges.

#### Order Deadline

Rental display orders must be placed at least 14 days prior to the 1<sup>st</sup> day of exhibitor move in.



OKC State Fair Park - The Pavilion March 23-25, 2018

#### **RENTAL EXHIBITS**

KENTAL EARI	DIIS						
10' x 10' Inline Ex	hibit		Qty		Discount	Standard	Extended
Model 100			······	Х	\$1500.00	\$1950.00 =	\$
Model 105			·····	Х	\$1750.00	\$2275.00 =	\$
Model 110			······	Х	\$1750.00	\$2275.00 =	\$
Model 115			······	х	\$1500.00	\$1950.00 =	\$
Model 120			······	х	\$2100.00	\$2730.00 =	\$
Model 125			······	х	\$1900.00	\$2470.00 =	\$
Carpet Color Selection							
□Black □Blue	□ Burgundy	□ Green	□ Grey □	Re	ed □ Tan	🗆 Teal	
10' x 20' Inline Ex	hibit		Qty		Discount	Standard	Extended
Model 100				х	\$2475.00	\$3215.00 =	\$
Model 105			·····	х	\$2890.00	\$3755.00 =	\$
Model 110			·····	х	\$2890.00	\$3755.00 =	\$
Model 115				х	\$2475.00	\$3220.00 =	\$
Model 120			·····	х	\$3465.00	\$4505.00 =	\$
Model 125				х	\$3135.00	\$4075.00 =	\$
Carpet Color Selection							
□Black □Blue	□ Burgundy	□ Green	□ Grey □	Re	ed □ Tan	🗆 Teal	
20' x 20' Island Ex					Discount	Standard	Extended
Model 100					\$8600.00	\$11180.00 =	\$
Model 105					\$8750.00	\$11375.00 =	\$
Model 110					\$9200.00	\$11960.00 =	\$
Model 115				Х	1	\$11700.00 =	\$
Model 120				х	•	\$10140.00 =	\$
Model 125			······	Х	\$8300.00	\$10790.00 =	\$
Carpet Color Selection	n 🗆 Burgundy	□ Green	□ Grey □	Re	ed 🗆 Tan	Teal	
A Hubbell/Tyner se any questions you	•		-	scu	iss your Rer	ital Exhibit and	lanswer



# SIGNS & BANNERS

## STANDARD SIZE SIGNS

Item	Qty		Discount	Standard	b	Extended
11" x 14"		х	\$15.85	\$20.60	=	\$
14" x 22"		х	\$31.75	\$39.65	=	\$
22" x 28"		х	\$63.50	\$79.35	=	\$
28" x 44"		х	\$127.00	\$158.65	=	\$ <u></u>
38" x 84" (Meter Board)		х	\$319.20	\$414.96	=	\$

All signs are mounted on 3/16" foam core and priced as single sided. Other substrates are available upon request. Meter Boards are mounted on  $\frac{1}{2}$ " board.

#### **CUSTOM SIZE SIGNS**

Item Sign Single Sided								Discount \$0.10			Extended \$	
Sign Double Sided	L	_ x	W	_=	sq in		х	\$0.15	\$0.20	=	\$	
BANNERS												
Item						Qty		Discount	Standa	rd	Extended	
Banner Single Sided		X		=	sq ft		х	\$14.80	\$19.30	=	\$	
Banner Double Sideo	I	X		=	sq f	t	х	\$22.20	\$28.95	=	\$	

#### Please note:

- All sign/banner orders must be placed 14days prior to the 1<sup>st</sup> day of exhibitor move in.
- Should submitted artwork require additional graphic design services additional charges may apply, please see the following graphic guidelines document.
- The submission of digital files is required with all graphic orders, please see the following graphic guidelines for submission methods.
- All sign orders are subject to a 100% cancellation fee.

	Total Estimated Rental Displays	\$
The Recap of Orders form must be submitted wit	h all orders.	
Exhibiting Company	Booth	h #

# DIGITAL GRAPHIC GUIDELINES

To ensure your printed graphics meet the highest quality standards the following information will help guide you in the preparation of your files. Hubbell/Tyner's state of the art in house graphic design center is capable of producing high quality four color digital printing of signs, banners and display materials. All quoted prices are based on the receipt of print ready graphic files. Should submitted artwork require additional graphic design services, additional charges may apply.

# PREFERRED FILE FORMAT

We are capable of working with all files created in the Adobe Creative Suite listed below. Please note InDesign files are accepted but not preferred for large format printing.

#### Program

#### **File Format**

- Adobe Illustrator CS6 or below
- Adobe Photoshop CS6 or below •
- Adobe InDesign CS6 or below •

Adobe Acrobat

# **COLOR & RESOLUTION**

#### Resolution

•

All files must be a minimum of 100 dpi at 100%.

#### Color

All files are printed as CMYK format. When possible please convert RGB to CMYK.

If Pantone colors are to be matched please specify all coated or uncoated swatches.

#### Vector Art

All fonts and logos must be outlined to ensure consistency.

## SUBMITTING ARTWORK

- Hubbell/Tyner is capable of receiving files below 10 MB via e-mail. •
- Should files exceed this limit please contact your Hubbell/Tyner representative for access to our online file sharing system.
- Digital graphic files may also be sent by mail to the address below as CD-ROM/DVD or a digital flash drive Hubbell/Tyner

Attn: Event Name 2110 Old Highway 8 NW New Brighton, MN 55112

Web | www.hubbelltyner.com 19 | P a g e Phone | 651-917-2632 Email | bbubany@hubbelltyner.com

.ai .eps .psd .tiff .jpg .indd (all links must be included) .pdf (please refrain from using crop marks)

OKC State Fair Park - The Pavilion March 23-25, 2018

# MATERIAL HANDLING RATES

WAREHOUSE ADVANCED SHIPMENTS (8:00 AM - 4:30 PM N	10N – FRI)	
<ul> <li>Storage at our advance warehouse up to 30 days prior to show opening</li> <li>Delivery to show site and placement at your booth</li> <li>Removal &amp; return of empty containers</li> <li>Loading of outbound shipments from show site</li> </ul>	CWT Charge \$81.00	<b>200 lb. Minimum</b> \$162.00
EXHIBIT HALL DIRECT SHIPMENTS		
<ul> <li>Placement of materials at your booth</li> <li>Removal &amp; return of empty containers</li> <li>Loading of outbound shipments from show site</li> <li>Must have a certified weight ticket</li> <li>Must be sent during scheduled exhibitor install hours</li> </ul>	CWT Charge \$78.00	<b>200 lb. Minimum</b> \$156.00
UNCRATED MATERIAL / SPECIALIZED CARRIER SHIP	MENTS	
Loose or pad wrapped materials can only be received at show site during exhibitor setup hours	<b>CWT Charge</b> \$122.00	<b>200 lb. Minimum</b> \$243.00
LATE FREIGHT		
<ul> <li>Freight received at warehouse less than 5 days prior to show move in times</li> <li>Late freight is an additional charge to the appropriate drayage rate</li> </ul>	CWT Charge \$27.25	<b>200 lb. Minimum</b> \$54.50
OVERTIME		
<ul> <li>Before 8:00 am or after 4:00 pm Mon – Fri, and all day Sat &amp; Sun, &amp; Holidays</li> <li>Overtime is an additional charge to the appropriate drayage rates</li> </ul>	CWT Charge \$21.25	<b>200 lb. Minimum</b> \$42.25
SMALL PACKAGE/SHIPMENT RATE		
Cartons/Envelopes weighing less than 30 lbs. per shipment	\$48.00 / small	package shipment

#### EMPTY CONTAINERS

Hubbell/Tyner will store exhibit materials/containers that have not been handled by Hubbell/Tyner prior to placement in your booth at the following rates:

\$20.00 / each – Any fiber case, box or carton

\$43.00 / each – Empty wooden crates and skids/pallets

Please Note: All shipments must be sent prepaid. Hubbell/Tyner will not accept C.O.D shipments.

Please see the following page to estimate your material handling needs.



# ESTIMATED MATERIAL HANDLING

#### SHIPMENT ADDRESSES

Advance Shipments: Receiving dates: Feb. 21 – Mar. 15 Receiving hours: Mon – Friday 8:00am – 4:30pm To: Exhibiting Company Name / Booth # For: OKC Home & Outdoor Living Show Hubbell/Tyner c/o YRC Freight 8000 Southwest 15th St. Oklahoma City, OK 73127 Direct Shipments: Receiving Dates and Times: March 21-22, 8:00 am – 6:00 pm

 To: Exhibiting Company Name / Booth #
 For: OKC Home & Outdoor Living Show c/o Hubbell/Tyner
 OKC State Fairgrounds – The Pavilion 3001 General Pershing Blvd.
 Oklahoma City, OK 73107

• Please use the freight labels included on the following pages.

	÷ *100 =	x \$81.00 per 100 lbs =
Exhibit Hall Direct	Shipments (*200	lb. Minimum Handling Charge)
Shipment Weight	÷ *100 =	x \$78.00 per 100 lbs =
		hipments Direct (*300 lb. Minimum Handling Charge) x \$122.00 per 100 lbs =
Shipment Weight	÷ 100 =	X \$122.00 per 100 lbs =
Late Freight (200 lb. r	Minimum Handling C	<b>o</b> ,
0		
Freight received at Advan		
Freight received at Advan		advance deadline x \$27.25 per 100 lbs =
Freight received at Advan	÷*100 =	x \$27.25 per 100 lbs =

Total Estimated Material Handling \$\_\_\_\_\_

The Recap of Orders form must be submitted with all orders.

Exhibiting Company\_

Booth #\_\_\_\_



# MATERIAL HANDLING INFORMATION

#### Freezable/Controlled Environment Shipments

Hubbell/Tyner does not have facilities for shipments that require refrigeration or a controlled environment. It is the exhibitor's responsibility to make arrangements for controlled environment storage. Hubbell/Tyner is not responsible for shipments that are not properly labeled.

#### Overtime

Overtime charges apply to shipments that meet the following guidelines:

#### **Inbound Freight**

Shipments delivered to the advance warehouse and delivered to show site before 8:00 am or after 4:30 pm on weekdays or delivered anytime on weekends or holidays.

#### **Outbound Freight**

Shipments loaded after 4:30 pm on weekdays or anytime on weekends or holidays.

#### Late Freight

Late Freight charges apply to shipments that meet the following guideline: Shipments that arrive at the advance warehouse past the 5-day cut-off. These shipments are subject to courier charges in addition to late freight charges.

#### **Return Shipping**

Exhibitors are responsible for making their own return shipping arrangements, unless using Hubbell/Tyner's contracted carriers. Blank bills of lading & shipping labels will be available at the Hubbell/Tyner Service Desk. Hubbell/Tyner assumes NO responsibility for shipments that do not have a completed bill of lading turned in to the Service Desk.

#### **Outbound Shipping Information**

- Outbound Bills of Lading must be completed and turned into the Hubbell/Tyner Service Desk on show site.
- A credit card is required for all material handling. Please complete the Credit Card Authorization and Recap of Orders form.
- Local Storage Services are available upon request.
- If you are shipping out of the show using your own freight carrier it is important that you have your own appropriate labels/tags. You will also need to schedule your shipper to arrive on show site to pick your shipment up the day that the show concludes.



SHIPPING LABELS

OKC Home & Outdoor Living Sh		ouse charges apply after: March 15, 2018
To: HUBBELL/TYNER EXPOSITION SERVICES		
c/o: YRC Freight 8000 Southwest 15th St. Oklahoma City, OK 73128		
Exhibiting Company Name		
Booth Number		
Piece #:	of	pieces
	DT BE RESPONSIB	REEZING MUST BE LABLED USING LARGE LETTERS.
To: HUBBELL/TYNER EXPOSITION SERVICES c/o: YRC Freight 8000 Southwest 15th St. Oklahoma City, OK 73128		A
Exhibiting Company Name		
Booth Number		
Piece #:	of	pieces
		I REEZING MUST BE LABLED USING LARGE LETTERS. I LE FOR GOODS NOT LABELED I I I I



Direct Shipment *Shipments will not be received before March 21-22, 2018 KC Home & Outdoor Living Show 2018
o: The Oklahoma State Fairgrounds – The Pavilion
o: Hubbell/Tyner 3001 General Pershing Blvd. Oklahoma City, OK 73107
whibiting Company Name
both Number
ece #: of pieces
LL GOODS AND MATERIALS REQUIRING PROTECTION FROM FREEZING MUST BE LABLED USING LARGE LETTERS. HUBBELL/TYNER WILL NOT BE RESPONSIBLE FOR GOODS NOT LABELED
Direct Shipment *Shipments will not be received before March 21-22, 2018 KC Home & Outdoor Living Show 2018
KC Home & Outdoor Living Show 2018
KC Home & Outdoor Living Show 2018 o: The Oklahoma State Fairgrounds – The Pavilion o: Hubbell/Tyner 3001 General Pershing Blvd.
KC Home & Outdoor Living Show 2018 o: The Oklahoma State Fairgrounds – The Pavilion o: Hubbell/Tyner 3001 General Pershing Blvd. Oklahoma City, OK 73107
KC Home & Outdoor Living Show 2018         o: The Oklahoma State Fairgrounds – The Pavilion         o: Hubbell/Tyner         3001 General Pershing Blvd.         Oklahoma City, OK 73107

# LIMITS OF LIABILITY

- 1. All shipments should be insured by you, the Exhibitor, from the time it leaves your facilities until the time it is returned from the show. Shipments received without receipts or freight bills (UPS/FedEx) will be delivered to the booth without guarantee of piece count or condition. Hubbell/Tyner is not responsible for shipments left in booth by an exhibitor. We will count & ship pieces found in the booth as we remove them from the exhibit hall. Hubbell/Tyner is not responsible for damage of uncrated materials, materials improperly packed, concealed damage, loss or theft of exhibitor's materials. Hubbell/Tyner is limited to \$0.30/lb per article, with a maximum of \$50.00/item, and a maximum of \$1000.00/shipment, should damage occur while being handled by Hubbell/Tyner personnel or contractors. Any damage claims must be made before the close of the show.
- Claims of loss or damage must be submitted to Hubbell/Tyner by the close of the show. Otherwise, Hubbell/Tyner will not have any liability whatsoever for any loss or damage. No suit or action shall be brought against Hubbell/Tyner more than one year after the show. Hubbell/Tyner shall not be liable for loss, damage, theft or disappearance of exhibitor materials after same have been delivered to the exhibitor booth.
- 3. In order to expedite removal of materials from the show site, Hubbell/Tyner shall have the authority to change designated carriers if such carriers do not pick up on time. If carriers contracted directly with exhibitor fail to immediately pick up or refuse to accept shipment, Hubbell/Tyner reserves the right to remove, ship and re-route such shipments, or ship to the Hubbell/Tyner warehouse or other storage area. Where the exhibitor makes no deposition, materials will be re-routed at the discretion of Hubbell/Tyner and exhibitor agrees to be responsible for payment of charges relating to such re-routing. Hubbell/Tyner assumes no liability as a result of such re-routing.
- 4. Hubbell/Tyner shall not be liable for any damage incurred during the handling of equipment requiring special devices to properly load, place or reload unless advance written notice has been given to Hubbell/Tyner at least 30 days prior to the event. Hubbell/Tyner shall not be liable for damage to uncrated materials, material improperly packed, or concealed damage. If the contents or conditions of packages are not known to Hubbell/Tyner.
- 5. Hubbell/Tyner shall not be liable for the loss or disappearance of exhibitor materials after the same have been delivered to exhibitor booth, and Hubbell/Tyner shall not be liable for exhibitor materials before they are picked up from the exhibitor's booth for loading after the show.
- 6. Empty container labels will be available at the Hubbell/Tyner service desk. Placing these labels on exhibitor crates is the sole responsibility of the exhibitor or its representative. It is understood that these labels are used for empty storage only, and Hubbell/Tyner assumes no responsibility for loss or damage to contents while containers are in storage or for mislabeled containers. All previous labels should be removed or obliterated. Hubbell/Tyner assumes no responsibility for exhibitors failure to follow the above procedures, removal of containers with old labels or without Hubbell/Tyner labels; shipping of containers with improper information or empty labels, or the removal or disposition of materials stored in containers with improper information or empty labels, or the removal or disposition of materials stored in containers with empty labels.
- 7. Small package shipments received without individual or carrier receipts or freight bills, such as UPS, Federal Express, Express Mail, Parcel Post and private vehicle, etc., will be delivered to the booth without guarantee of piece count or condition. Hubbell/Tyner shall not accept liability for such shipments.
- 8. The exhibitor agrees in connection with the receipt, handling, temporary storage, and reloading of it materials; that Hubbell/Tyner will provide these services as the exhibitors agent and not as Bailee or shipper. If any employee of Hubbell/Tyner signs a delivery receipt, bill of lading or other document, we agree that Hubbell/Tyner will do so as the exhibitor's agent, and the exhibitor accepts the responsibility thereof. Hubbell/Tyner shall not be liable for damage to exhibitor materials or equipment when forklift operator is under the supervision of the exhibitor or the exhibitor's representative. Forklift and operators are available to assist you with setup, spotting of machinery and unskidding once it has been delivered to your booth. Do not order forklifts to unload your truck or deliver your freight to your booth.



# FORKLIFT SERVICE

#### FORKLIFT SERVICE INFORMATION

- Forklift and operators are available to assist you with setup, spotting of machinery and un-skidding once it has been delivered to your booth. Do not order forklifts to unload your freight carrier. Please see the material handling forms included in this kit.
- 5,000 lb. forklifts are standard, any forklifts over 5,000 lbs. must be ordered in advance
- If a crane or special lift is needed, please call Hubbell/Tyner customer service for availability and quote
- A one-hour charge will be applied to all orders cancelled without 48 hour notification
- Payment is due and payable when services are rendered
- The exhibitor is responsible to check-in with the Hubbell/Tyner service desk when the forklift is needed
- Check in at the Hubbell/Tyner service desk on show site when you are ready for your Forklift. All Forklift orders are assigned on a first come first serve basis.

FORKLIFT RATES (1 hr. minimum)	Discount	Standard	On-Site
Straight Time: 5000# Forklift (3 Stage)	\$197.75	\$237.93	\$285.31
Overtime: 5000# Forklift (3 Stage)	\$276.25	\$332.75	\$399.75
Straight Time: 5000# Forklift (4 Stage)	\$245.25	\$294.50	\$353.25
Overtime: 5000# Forklift (4 Stage)	\$342.00	\$391.50	\$445.00

Straight Time: 8:00 am – 4:30 pm, Monday – Friday

Overtime: Before 8:00 am and after 4:30 pm, Monday - Friday, and all day Saturday and Sunday along with Holidays

FORKLIFT S	CHEUDLE				
	Date & Time	# of Laborers	# Hours	Hourly Rate	Total Cost
Installation			x	x	= <u>\$</u>
			x	x	= <u>\$</u>
Dismantle			x	x	= <u>\$</u>
			x	x	= <u>\$</u>

Are fork extensions, straps, chains or any other equipment needed, if yes what is needed?

Total Estimated Forklift Service\$
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The Recap of Orders form must be submitted with all orders.

Exhibiting Company\_\_\_\_\_

Booth #



OKC State Fair Park - The Pavilion March 23-25, 2018

#### LABOR

LABOR RATES (1 hr. minimum)	Discount	Standard	On-Site
Straight Time Labor	\$86.00	\$108.00	\$130.00
Overtime Labor	\$147.00	\$178.00	\$210.00

Straight Time: 8:00 am – 4:30 pm, Monday – Friday

Overtime: Before 8:00 am and after 4:30 pm, Monday - Friday, and all day Saturday and Sunday along with Holidays

#### LABOR SCHEUDLE

	Date & Time	# of Laborers	# Hours	Hourly Rate	Total Cost
Installation			x	x	= <u>\$</u>
			x	x	= <u>\$</u>
Dismantle			x	x	= \$
			х	x	= <u>\$</u>

#### LABOR SURPERVISION OPTIONS (please check one)

#### Exhibitor Supervision

Work is to be performed only under supervision of exhibiting company's representative. If the representative does not report to the service desk at the time labor has been requested, a one-hour charge will be assessed.

Representative Name/Company:	
Cell Phone #:	

#### □ Hubbell/Tyner Supervision

Work performed under the supervision of Hubbell/Tyner will be charged an additional 30% of the total bill for this service. In order for Hubbell/Tyner to perform the work without the exhibitor' present, Hubbell/Tyner must have detailed setup instructions and outbound shipping information with this order.

#### OUTBOUND FREIGHT

Outbound Freight (will be shipped via our preferred carrier unless prior arrangements are made by the exhibiting company)

Ship To:

Bill To:

#### **IMPORTANT INFORMATION**

- There will be a 100% cancellation fee, for labor canceled on show site
- There will be a 1 hr. charge per man to exhibitors that cancel their labor request within 48 of the start time.

		Total Estimated Labor	\$
The Recap of Orders form	must be submitted with all orders.		
Exhibiting Company		Booth #	
Phone   651-917-2632	Email   bbubany@hubbelltyner.com	Web   www.hubbelltyne	r.com 27 Page



# SIGN & BANNER HANGING

#### LABOR RATES FOR SIGNS UNDER 50 LBS. (rates include hanging and removal)

Straight Time:	\$452.50	per man hour (8:00 am – 4:30 pm, Monday – Friday)			
Overtime:	\$554.25	per man hour			

(Before 8:00 am and after 4:30 pm. Monday - Friday, and all day Saturday and Sunday along with holidays)

In the event more than an hour is needed, the labor charge will be prorated to \$110.00 per person/hr straight time & \$216.00 per person/hr overtime.

#### LABOR RATES FOR SIGNS OVER 50 LBS. (rates include hanging and removal)

Straight Time:	\$593.75	per man hour (8:00 am – 4:30 pm, Monday – Friday)
Overtime:	\$744.75	per man hour (Before 8:00 am and after 4:30 pm. Monday – Friday, and all day Saturday and Sunday along with holidays)

In the event more than an hour is needed, the labor charge will be prorated to \$110.00 per person/hr straight time & \$216.00 per person/hr overtime.

#### PLEASE INCLUDE THE FOLLOWING

Dimensions of Sign: L \_\_\_\_\_\_ x W \_\_\_\_\_ x H \_\_\_\_\_ Weight of Sign \_

# of Signs (for configuration please attach a photo or line drawing)

#### SIGN HANGING POLICIES

- Advance arrangements must be made at least 10 days prior to show move-in. Failure to advise Hubbell/Tyner 10 days prior will result in a \$154.00 late order fee.
- Hubbell/Tyner reserves the right to not hang any signs that could be a safety hazard.
- Exhibitors are responsible for notifying Hubbell/Tyner when their sign is ready to be hung on-site.
- All signs must hang within the boundaries of your booth space.
- Prices above do not include cable, clamps and miscellaneous supplies for hanging of signs. Actual charges will be determined once the sign is hung.

	Total Estimated Sign & Banner	\$
The Recap of Orders form must be submitted wit	h all orders.	
Exhibiting Company	Booth #	



# **BOOTH CLEANING**

Vacuuming service is not included in your space rental for this event. If you wish to have your booth space vacuumed, please circle the days needed and return this form along with payment to Hubbell/Tyner.

DAILY BOOTH VACUUMING SERVICE (please circle days requested below)

Vacuum service ordered is performed each day prior to the show opening.

Monday	Tuesday	Wednesday T	hursd	ay Friday	Sat	urday	Sunda	У
<b>Cleaning Se</b> Vacuuming	rvice	Area	x	<b>Price</b> \$0.43 / sq ft	# ×	Days	= <u>\$</u>	Extended

Total Estimated Booth Cleaning \$\_\_\_\_\_

The Recap of Orders form must be submitted with all orders.

Exhibiting Company\_\_\_

Booth #\_\_\_\_



PO Box 74943 Oklahoma City, OK 73147 Main Line: 405.948.6700 Fax Line: 405.948.6828 phones@okstatefair.com

#### STATE FAIR PARK WIRED INTERNET & TELEPHONE LINE ORDER FORM

This form is intended for exhibitors, vendors or individuals not contracted directly with State Fair Park. Show promoters should use the State Fair Park Equipment/Services Pricing and Order Form available on the website or from your Event Services Manager.

Company Name:	Phone:			
Contact Name:	Email:			
Address:	Required to process order/payment.			
City, ST Zip:	-			
Event/Show Name:	Building:			
Date(s) Required:	Booth #:			
WIRED INTE	RNET			
<ul> <li>NOTES:</li> <li>Wireless connectivity is FREE and available in most local network options.</li> <li>Wired connectivity is not available in all locations.</li> <li># of lines: X \$450.00 (if ordered with at least 30 days 1)</li> </ul>				
TELEPHC	DNE			
<ul> <li>NOTES FOR PHONE LINES IN BARNS/BUILDINGS (Except the</li> <li>Instruments are not provided.</li> <li>Phone lines are ordered for local and toll free numbers or</li> <li>Dial "9" for an outside line.</li> </ul>	nly. Long distance requires a calling card.			
<ul> <li># of lines (regular): X \$150.00 (if ordered with at least \$ NOTES FOR PHONE LINES IN THE BENNETT EVENT CENTER <ul> <li>The Bennett Event Center is VoIP only.</li> <li>Not necessary to dial "9" for an outside line.</li> <li>Includes unlimited local and domestic long distance.</li> </ul> </li> <li># of lines (Bennett EC): X \$200.00 (if ordered with at least \$ </li> </ul>	R:			

## GRAND TOTAL: <u>\$</u>

Order forms should be faxed or emailed to the fax/email address above. Once your order is processed, an email will be sent with a link to a payment portal to complete your transaction by credit card. No lines will be ordered until payment is received. Payments made less than 30 days to the event will be considered late, the higher rate prevailing, and will not be ordered if the late price is not remitted.

Orders/payments made in person must be cash, cashier's check/money order or credit card if 14 days or less to required date. Personal or business checks will not be accepted unless proper amount is remitted at least 15 days to required date.